

NAI
Statement of Financial Position
As of December 31, 2016

	Total
3900.1 OU 1 - Northeast	8,562.11
5300.01 Administrative Expenses, OU 1	-137.40
Total 3900.1 OU 1	\$ 8,424.71
3900.10 OU 10 - Pacific Northwest	19,323.64
4100.10 Workshop Registrations, OU 10	5,677.21
4300.10 Fundraising Revenue, OU 10	1,034.00
5100.10 Training/Workshop Expenses, OU 10	-2,175.43
5200.10 Member Networking, OU 10	-217.06
5300.10 Administrative Expenses, OU 10	-407.34
5400.10 Fundraising/Scholarship Expenses, OU 10	-1,593.88
5500.10 Miscellaneous Expenses, OU 10	-203.51
Total 3900.10 OU 10	\$ 21,437.63
3900.2 OU 2 - Chesapeake	5,367.53
4100.02 Workshop Registrations, OU 2	33,845.00
4200.02 Member Networking Revenue, OU 2	3,180.00
4300.02 Fundraising Revenue, OU 2	2,682.97
4400.02 Miscellaneous Income, OU 2	2,087.00
5100.02 Training/Workshop Expenses, OU 2	-29,204.87
5200.02 Member Networking, OU 2	-665.00
5300.02 Administrative Expenses, OU 2	-2,429.53
5400.02 Fundraising/Scholarship Expenses, OU 2	-1,799.49
5500.02 Miscellaneous Expenses, OU 02	-106.27
Total 3900.2 OU 2	\$ 12,957.34
3900.3 OU 3 - Sunny Southeast	31,222.46
4100.03 Workshop Registrations, OU 3	23,296.00
4200.03 Member Networking Revenue, OU 3	750.00
4300.03 Fundraising Revenue, OU 3	3,802.30
4400.03 Miscellaneous Income, OU 3	1,203.00
5100.03 Training/Workshop Expenses, OU 3	-13,569.94
5200.03 Member Networking, OU 3	-467.99
5300.03 Administrative Expenses, OU 3	-4,313.66
5400.03 Fundraising/Scholarship Expenses, OU 3	-7,258.48
Total 3900.3 OU 3	\$ 34,663.69
3900.4 OU 4 - Great Lakes	43,042.01
4100.04 Workshop Registrations, OU 4	111,717.00
4200.04 Member Networking Revenue, OU 4	3,196.00
4300.04 Fundraising Revenue, OU 4	15,156.01
4400.04 Miscellaneous Income, OU 4	3,764.69

5100.04 Training/Workshop Expenses, OU 4	-99,579.68
5200.04 Member Networking, OU 4	-2,201.02
5300.04 Administrative Expenses, OU 4	-7,545.64
5400.04 Fundraising/Scholarship Expenses, OU 4	-19,192.46
5500.04 Miscellaneous Expenses, OU 04	-1,251.33
Total 3900.4 OU 4	\$ 47,105.58
3900.5 OU 5 - Heartland	29,952.16
4100.05 Workshop Registrations, OU 5	81,657.11
4200.05 Member Networking Revenue, OU 5	280.00
4300.05 Fundraising Revenue, OU 5	10,396.13
4400.05 Miscellaneous Income, OU 5	3,326.00
5100.05 Training/Workshop Expenses, OU 5	-58,411.27
5200.05 Member Networking, OU 5	-608.20
5300.05 Administrative Expenses, OU 5	-3,996.28
5400.05 Fundraising/Scholarship Expenses, OU 5	-11,612.30
5500.05 Miscellaneous Expenses, OU 05	-77.96
Total 3900.5 OU 5	\$ 50,905.39
3900.6 OU 6 - South Central	27,815.32
4100.06 Workshop Registrations, OU 6	74,824.03
4200.06 Member Networking Revenue, OU 6	5,715.00
4300.06 Fundraising Revenue, OU 6	11,295.62
4400.06 Miscellaneous Income, OU 6	3,942.55
5100.06 Training/Workshop Expenses, OU 6	-67,934.03
5200.06 Member Networking, OU 6	-2,216.74
5300.06 Administrative Expenses, OU 6	-1,634.56
5400.06 Fundraising/Scholarship Expenses, OU 6	-13,504.03
5500.06 Miscellaneous Expenses, OU 06	-1,445.42
Total 3900.6 OU 6	\$ 36,857.74
3900.7 OU 7 - Rocky Mountain	11,752.94
4100.07 Workshop Registrations, OU 7	-395.00
4300.07 Fundraising Revenue, OU 7	0.00
5100.07 Training/Workshop Expenses, OU 7	-170.98
5200.07 Member Networking, OU 7	-150.00
5300.07 Administrative Expenses, OU 7	-225.00
5400.07 Fundraising/Scholarship Expenses, OU 7	-860.00
Total 3900.7 OU 7	\$ 9,951.96
3900.8 OU 8 - Wild West	4,311.74
4100.08 Workshop Registrations, OU 8	8,535.00
4300.08 Fundraising Revenue, OU 8	697.00
5100.08 Training/Workshop Expenses, OU 8	-3,539.81
5200.08 Member Networking, OU 8	-48.92
5300.08 Administrative Expenses, OU 8	-575.00
5400.08 Fundraising/Scholarship Expenses, OU 8	-1,209.06

Total 3900.8 OU 8	\$	8,170.95
3900.9 OU 9 - Sierra Pacific		24,797.28
4100.09 Workshop Registrations, OU 9		31,535.00
4200.09 Member Networking Revenue, OU 9		90.00
4300.09 Fundraising Revenue, OU 9		5,120.44
4400.09 Miscellaneous Income, OU 9		2,168.00
5100.09 Training/Workshop Expenses, OU 9		-26,879.21
5200.09 Member Networking, OU 9		-275.00
5300.09 Administrative Expenses, OU 9		-463.20
5400.09 Fundraising/Scholarship Expenses, OU 9		-9,350.48
5500.09 Miscellaneous Expenses, OU 09		-500.00
Total 3900.9 OU 9	\$	26,242.83
3900.S OU Sections		
4100.S Workshop Registrations, OU		7,107.01
4300.S Fundraising Revenue, OU		400.60
4400.S Miscellaneous Income, OU		210.00
5100.S Training/Workshop Expenses, OU		-1,609.51
5300.S Administrative Expenses, OU		-313.51
5400.S Fundraising/Scholarship Expenses, OU		-1,675.00
Section CHI		3,327.96
Section CINP		1,530.86
Section CUA		2,444.20
Section IM		1,765.16
Section IN		5,222.97
Section NCDA		4,324.41
Section ZWPA		6,248.10
Total 3900.S OU Sections	\$	28,983.25