

NAI  
Budget vs. Actuals: Organizational Units - FY14 P&L  
January - December 2014

	Total		
	Actual	Budget	over Budget
<b>Revenue</b>			
<b>4100 Training/Workshop Revenue</b>			
4100.01 Workshop Registrations, OU 1		2,500.00	-2,500.00
4100.02 Workshop Registrations, OU 2	8,005.00	12,000.00	-3,995.00
4100.03 Workshop Registrations, OU 3	5,581.00	9,000.00	-3,419.00
4100.04 Workshop Registrations, OU 4	41,993.00	36,250.00	5,743.00
4100.05 Workshop Registrations, OU 5	26,807.50	28,630.00	-1,822.50
4100.06 Workshop Registrations, OU 6	19,606.00	20,650.00	-1,044.00
4100.09 Workshop Registrations, OU 9	10,870.00	13,000.00	-2,130.00
4100.10 Workshop Registrations, OU 10	4,905.00	10,500.00	-5,595.00
4100.S Workshop Registrations, OU	3,129.98		3,129.98
<b>Total 4100 Training/Workshop Revenue</b>	<b>120,897.48</b>	<b>132,530.00</b>	<b>-11,632.52</b>
<b>4200 Member Networking Revenue</b>			
4200.02 Member Networking Revenue, OU 2	2,620.00		2,620.00
4200.03 Member Networking Revenue, OU 3	650.00		650.00
4200.04 Member Networking Revenue, OU 4	3,256.00		3,256.00
4200.05 Member Networking Revenue, OU 5	280.00		280.00
4200.06 Member Networking Revenue, OU 6	5,715.00	600.00	5,115.00
4200.09 Member Networking Revenue, OU 9	90.00		90.00
<b>Total 4200 Member Networking Revenue</b>	<b>12,611.00</b>	<b>600.00</b>	<b>12,011.00</b>
<b>4300 Fundraising Revenue</b>			
4300.01 Fundraising Revenue, OU 1		1,000.00	-1,000.00
4300.02 Fundraising Revenue, OU 2	750.00	1,100.00	-350.00
4300.03 Fundraising Revenue, OU 3		1,200.00	-1,200.00
4300.04 Fundraising Revenue, OU 4	790.00	3,252.00	-2,462.00
4300.05 Fundraising Revenue, OU 5	2,128.99	8,300.00	-6,171.01
4300.06 Fundraising Revenue, OU 6	385.00	4,500.00	-4,115.00
4300.09 Fundraising Revenue, OU 9		5,500.00	-5,500.00
4300.10 Fundraising Revenue, OU 10		6,500.00	-6,500.00
<b>Total 4300 Fundraising Revenue</b>	<b>4,053.99</b>	<b>31,352.00</b>	<b>-27,298.01</b>
<b>4400 Miscellaneous Income</b>			
4400.01 Miscellaneous Income, OU 1		150.00	-150.00
4400.02 Miscellaneous Income, OU 2	1,707.00	750.00	957.00
4400.03 Miscellaneous Income, OU 3	1,203.00		1,203.00
4400.04 Miscellaneous Income, OU 4	3,210.59	1,700.00	1,510.59
4400.05 Miscellaneous Income, OU 5	3,326.00	760.00	2,566.00
4400.06 Miscellaneous Income, OU 6	3,942.55	40.00	3,902.55
4400.09 Miscellaneous Income, OU 9	2,168.00	290.00	1,878.00
4400.10 Miscellaneous Income, OU 10		2,035.00	-2,035.00

4400.S Miscellaneous Income, OU	210.00		210.00
<b>Total 4400 Miscellaneous Income</b>	<b>15,767.14</b>	<b>5,725.00</b>	<b>10,042.14</b>
<b>Total Revenue</b>	<b>\$153,329.61</b>	<b>\$170,207.00</b>	<b>\$ -16,877.39</b>
<b>Gross Profit</b>	<b>\$153,329.61</b>	<b>\$170,207.00</b>	<b>\$ -16,877.39</b>
<b>Expenditures</b>			
<b>5100 Training/Workshop Expenses</b>	0.00		0.00
5100.01 Training/Workshop Expenses, OU 1		2,000.00	-2,000.00
5100.02 Training/Workshop Expenses, OU 2	12,239.88	10,600.00	1,639.88
5100.03 Training/Workshop Expenses, OU 3	2,932.74	7,550.00	-4,617.26
5100.04 Training/Workshop Expenses, OU 4	32,625.29	35,150.00	-2,524.71
5100.05 Training/Workshop Expenses, OU 5	19,327.97	35,067.00	-15,739.03
5100.06 Training/Workshop Expenses, OU 6	20,606.05	18,100.00	2,506.05
5100.09 Training/Workshop Expenses, OU 9	7,036.11	10,425.00	-3,388.89
5100.10 Training/Workshop Expenses, OU 10	1,922.65	6,000.00	-4,077.35
5100.A Training/Workshop Expenses, OU 6 AMI	500.00		500.00
<b>Total 5100 Training/Workshop Expenses</b>	<b>97,190.69</b>	<b>124,892.00</b>	<b>-27,701.31</b>
<b>5200 Member Networking Costs</b>	0.00		0.00
5200.03 Member Networking, OU 3	100.00	900.00	-800.00
5200.04 Member Networking, OU 4	1,751.02	1,106.00	645.02
5200.06 Member Networking, OU 6	2,066.74	600.00	1,466.74
5200.09 Member Networking, OU 9	25.00	680.00	-655.00
5200.10 Member Networking, OU 10		180.00	-180.00
<b>Total 5200 Member Networking Costs</b>	<b>3,942.76</b>	<b>3,466.00</b>	<b>476.76</b>
<b>5300 Administrative Expenses</b>			
5300.01 Administrative Expenses, OU 1	137.40	150.00	-12.60
5300.02 Administrative Expenses, OU 2	1,215.63	1,500.00	-284.37
5300.03 Administrative Expenses, OU 3	2,282.67	3,275.00	-992.33
5300.04 Administrative Expenses, OU 4	1,539.35	31,830.00	-30,290.65
5300.05 Administrative Expenses, OU 5	678.83	3,567.00	-2,888.17
5300.06 Administrative Expenses, OU 6	1,598.11	1,445.00	153.11
5300.09 Administrative Expenses, OU 9		3,845.00	-3,845.00
5300.10 Administrative Expenses, OU 10	210.61	5,100.00	-4,889.39
5300.S Administrative Expenses, OU	163.51		163.51
<b>Total 5300 Administrative Expenses</b>	<b>7,826.11</b>	<b>50,712.00</b>	<b>-42,885.89</b>
<b>5400 Fundraising/Scholarship Expenses</b>	0.00		0.00
5400.01 Fundraising/Scholarship Expenses, OU 1		50.00	-50.00
5400.02 Fundraising/Scholarship Expenses, OU 2	879.75	1,540.00	-660.25
5400.03 Fundraising/Scholarship Expenses, OU 3	2,640.25	2,000.00	640.25
5400.04 Fundraising/Scholarship Expenses, OU 4	4,943.36	5,900.00	-956.64
5400.05 Fundraising/Scholarship Expenses, OU 5	4,017.30	3,800.00	217.30
5400.06 Fundraising/Scholarship Expenses, OU 6	4,599.60	3,500.00	1,099.60
5400.09 Fundraising/Scholarship Expenses, OU 9	706.00	4,200.00	-3,494.00
5400.10 Fundraising/Scholarship Expenses, OU 10	857.88	4,200.00	-3,342.12
5400.A Fundraising/Scholarship Expenses, OU 6 AMI	770.00		770.00
5400.S Fundraising/Scholarship Expenses, OU	250.00		250.00

<b>Total 5400 Fundraising/Scholarship Expenses</b>	<b>19,664.14</b>	<b>25,190.00</b>	<b>-5,525.86</b>
<b>5500 Miscellaneous Expenses</b>			
<b>5500.01 Miscellaneous Expenses, OU 1</b>		550.00	-550.00
<b>5500.02 Miscellaneous Expenses, OU 02</b>	93.34	150.00	-56.66
<b>5500.03 Miscellaneous Expenses, OU 03</b>		200.00	-200.00
<b>5500.04 Miscellaneous Expenses, OU 04</b>	415.58	934.00	-518.42
<b>5500.05 Miscellaneous Expenses, OU 05</b>	77.96	500.00	-422.04
<b>5500.06 Miscellaneous Expenses, OU 06</b>	479.00		479.00
<b>5500.10 Miscellaneous Expenses, OU 10</b>	203.51	250.00	-46.49
<b>Total 5500 Miscellaneous Expenses</b>	<b>1,269.39</b>	<b>2,584.00</b>	<b>-1,314.61</b>
<b>Total Expenditures</b>	<b>\$129,893.09</b>	<b>\$206,844.00</b>	<b>\$ -76,950.91</b>
<b>Net Operating Revenue</b>	<b>\$23,436.52</b>	<b>\$ -36,637.00</b>	<b>\$60,073.52</b>
<b>Net Revenue</b>	<b>\$23,436.52</b>	<b>\$ -36,637.00</b>	<b>\$60,073.52</b>

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