

NAI
Statement of Activity
April - June, 2014

	Total
Revenue	
04100 Memberships	
04110 Regular	45,852.00
04120 Institutional	5,933.00
04130 Commercial	1,800.00
04140 Senior	2,930.00
04150 Student	1,075.00
Total 04100 Memberships	57,590.00
04200 Certification	
04210 Course material sales	30,795.00
04220 Certification fees	2,325.00
04230 Recertification fees	5,175.00
04240 Certification training	13,615.00
04250 Shipping & handling	309.43
Total 04200 Certification	52,219.43
04300 Other Training	
04310 Workshops	6,150.00
04320 Webinars	1,680.00
04330 Consulting	5,056.00
Total 04300 Other Training	12,886.00
04400 National Conference	
04410 Registrations	16,512.00
04430 Exhibit Hall	6,087.50
04450 Sponsorships	2,500.00
04460 Media Awards Fees	4,340.00
04470 Pre/Post-Workshop registrations	2,540.00
04480 Offsite / Special Event Fees	2,385.00
Total 04400 National Conference	34,364.50
04500 International Conference	
04510 Registrations	1,825.00
Total 04500 International Conference	1,825.00
04600 Publications and Merchandise	
04610 Merchandise	141.00
04620 Other pub./merchandise income	1,447.13
04630 Other publications	3,187.90

04640 Re-stocking fee	0.15
04650 Shipping & handling	1,308.14
04660 InterpPress Books	
04661 Personal Interpretation	2,011.25
04662 Interpretive Planniing	479.95
04663 Nature Center Book	598.10
04664 Management of Interp. Site	167.90
04665 History of Heritage Interp.	20.80
04666 Interpretive Writing	837.30
04667 Interpreter's Journal	34.00
04668 Applied Interpretation	87.50
04669 Interpretation by Design	823.00
Total 04660 InterpPress Books	5,059.80
04670 InterpPress DVDs	
04676 Ham DVD	51.00
Total 04670 InterpPress DVDs	51.00
04680 InterpPress eBooks	
04681 Map	31.63
04682 Perspectives	178.40
04683 Solutions	21.03
04684 Preschool	215.04
Total 04680 InterpPress eBooks	446.10
04690 More InterpPress	
04692 Meaningful Interpretation	465.20
04693 IP Library	720.00
Total 04690 More InterpPress	1,185.20
Total 04600 Publications and Merchandise	12,826.42
04700 Advertising	
04710 Publication ad revenue	5,483.00
04740 Ad web income (MultiView)	675.00
Total 04700 Advertising	6,158.00
04800 Public Support	
04840 Contributions, general	1,870.00
04850 Contributions, Enos Mills	426.83
04875 Contributions, IC Scholarship	868.00
Total 04800 Public Support	3,164.83
04900 Other Revenue	
04910 Rent income	14,962.50
04920 Interest income	4.42
04930 Miscellaneous	1,049.87
Total 04900 Other Revenue	16,016.79
4200 Field Trip Revenue	117.00
4300 Fundraising Revenue	2,703.99
4400 Scholarship Income	8,581.00

4750 Registrations	11,325.50
4760 Shipping & Handling	11.60
Total Revenue	\$219,790.06
Cost of Goods Sold	
5100 Workshop Costs	60,728.35
5200 Field Trip Costs	2,036.93
5400 Scholarship Costs	4,261.76
5440 Misc Costs	25.00
Total Cost of Goods Sold	\$67,052.04
Gross Profit	\$152,738.02
Expenditures	
05100 Member Services	
05120 Supplies	20.26
05140 Postage/Fax/Shipping	2,147.05
05160 Publications, Legacy	6,908.23
Total 05100 Member Services	9,075.54
05200 Certification Expense	
05210 Travel	869.44
05220 Supplies	773.18
05240 Postage/Fax/Shipping	3,581.34
05250 Contract Services	2,309.00
05290 Scholarship expense	400.00
Total 05200 Certification Expense	7,932.96
05300 Other Training Expense	
05310 Travel	1,229.60
05330 Printing & Copying	10.55
05360 Webinar expenses	1,458.81
Total 05300 Other Training Expense	2,698.96
05400 National Conference (Workshop)	
05410 Travel	2,055.94
05490 Storage	568.00
Total 05400 National Conference (Workshop)	2,623.94
05500 International Conference Expens	
05510 Travel	1,455.95
05520 Supplies	345.41
05540 Postage/Fax/Shipping	122.18
05560 Scholarship expense	2,400.00
Total 05500 International Conference Expens	4,323.54
05600 Publication & Merchandise	
05610 InterpPress publications	
05611 Authors' royalties	891.41
05612 Publication costs	6,426.79
05613 Storage	568.00
Total 05610 InterpPress publications	7,886.20

05620 Other publications - inventory	5,079.95
05630 Merchandise - inventory	848.42
05640 Postage / UPS	753.80
05650 Shipping Supplies	145.51
Total 05600 Publication & Merchandise	14,713.88
05700 Other Program Expense	
05710 Staff travel, other	3,887.09
Total 05700 Other Program Expense	3,887.09
06100 Salaries / Wages	0.00
06110 Executive Director	24,679.50
06120 Deputy Director	16,074.46
06130 Events Manager	13,640.85
06140 Business Manager	18,239.36
06150 Certification/Training Manager	12,201.48
06160 Member Services Manager	9,740.50
06170 Certification Specialist	9,038.14
06180 Administrative Assistant	3,411.50
Total 06100 Salaries / Wages	107,025.79
06200 Payroll Taxes	
06210 FICA	11,140.66
06220 Unemployment tax	5,718.79
Total 06200 Payroll Taxes	16,859.45
06300 Employee Benefits	
06310 Health/Vision/Dental	20,505.16
06320 Life insurance / AD / D	891.88
06340 Retirement	8,636.07
06350 Professional development	1,561.71
Total 06300 Employee Benefits	31,594.82
06400 Office Operations	
06410 Other expenses	493.31
06420 Office supplies	245.62
06460 Licenses & Permits	510.14
06470 Accounting fees	8,976.00
06480 Legal fees	500.00
Total 06400 Office Operations	10,725.07
06500 Occupancy	
06510 Building insurance	710.85
06520 Building supplies	148.40
06530 Cleaning & Maintenance	2,378.44
06540 Repairs	644.97
06550 Contract services (sec, elev)	1,276.18
06560 Utilities	1,667.29
06570 Property tax	7,691.61
06580 RMBO Triple Net	-5,850.00
Total 06500 Occupancy	8,667.74

06590 Mortgage Principal	10,394.16
06600 Other Indirect Operating	
06610 Telecommunications	1,914.06
06620 Equipment lease	1,169.70
06630 Software licenses (QB/CC/SM/BC)	263.93
06640 iMIS AMS System	4,226.25
06650 Bank service charges	775.53
06660 Credit card fees	5,731.15
Total 06600 Other Indirect Operating	14,080.62
06700 Board Expenses	
06710 Travel, board members	2,814.57
06730 D & O Insurance	1,653.96
Total 06700 Board Expenses	4,468.53
07100 Organizational development/promotion	142.23
08000 DEPRECIATION	9,698.79
09000 INTEREST EXPENSES	
09100 Interest, Line of Credit	638.88
09200 Interest, mortgage	3,479.04
Total 09000 INTEREST EXPENSES	4,117.92
6340 RLC/SLC expenses (deleted)	315.58
6350 Committees Expense	917.78
6500 Contract Services	4,850.00
6900 Miscellaneous (deleted)	429.00
7100 Postage and Delivery (deleted)	54.50
7380 Rental or Lease Facilities (deleted)	2,520.00
7650 Supplies, Office (deleted)	70.76
7730 Tax, Sales (deleted)	5.58
7850 Travel, Board (deleted)	93.28
Total Expenditures	\$272,287.51
Net Operating Revenue	\$ -119,549.49
Net Revenue	\$ -119,549.49

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NAI
Statement of Financial Position
As of June 30, 2014

	Total
ASSETS	
Current Assets	
Bank Accounts	
1100 NAI Checking	41,995.60
1130 CSU - Deposits	1,265.35
1165 WF Business Savings Nov 2011	5,734.62
Total Bank Accounts	\$48,995.57
Accounts Receivable	
1200 Accounts Receivable	121,055.37
1205 Allowance for Doubtful Accounts	-7,500.00
Total 1200 Accounts Receivable	113,555.37
1250 Pledges Receivable	12,500.00
1265 Allowance for Pledges	-12,750.00
Total 1250 Pledges Receivable	-250.00
Total Accounts Receivable	\$113,305.37
Other current assets	
1300 Advances	4,550.00
1310 Inventory	165,573.42
1650 Prepaid Expense - Other	-114.00
Total Other current assets	\$170,009.42
Total Current Assets	\$332,310.36
Fixed Assets	
1400 Fixed Assets	0.00
1431 230 Cherry St	1,094,749.48
1450 Computers, Equipment	79,532.16
1451 iMIS	130,211.20
Total 1450 Computers, Equipment	209,743.36
1480 Furniture, Fixtures Etc.	51,339.35
1490 Leasehold Improvements	16,876.36
Total 1400 Fixed Assets	1,372,708.55
1500 Accumulated Depreciation	0.00
1545 Accum. Depr. - Building	-243,806.35
1550 Accum. Depr. Comp/Equip.	-93,357.06
1551 Accum. Depr. iMUS	-5,449.61
1580 Accum. Depr., Furn/Fix.	-51,339.35

1585 Accum. Depr. - Leasehold Improv	-5,650.57
Total 1500 Accumulated Depreciation	-399,602.94
Total Fixed Assets	\$973,105.61
Other Assets	
1600 Prepaid Insurance	4,589.57
Total Other Assets	\$4,589.57
TOTAL ASSETS	\$1,310,005.54
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	14,179.12
Total Accounts Payable	\$14,179.12
Other Current Liabilities	
1315 Restricted Donations	
1325 Library Fund	100.00
1333 International	267.67
1334 Malawi Museum	135.00
Total 1315 Restricted Donations	502.67
2005 Other A/P	-586,944.32
2010 Prepaid lodging	1,860.00
2050 Lease Deposits	1,000.00
2101 Flexible Spending	0.00
2101-03 Deborah Tewell	132.00
2101-07 Paul Caputo	1,910.76
2101-09 Emily Jacobs	724.17
Total 2101 Flexible Spending	2,766.93
2115 Deferred Revenue	0.00
2115-02 Deferred Revenue - Memberships	73,806.79
2115-56 Def Rev - Reg/Sec Registration	4,800.00
2115-58 Def Rev - Reg/Sec Field Trips	680.00
2115-92 Def Rev - Lifetime Memberships	127,753.69
Total 2115 Deferred Revenue	207,040.48
2182 Accrued Vacation	19,938.46
2200 Sales Tax Payable	14.72
2202 Property Tax Payable	21,179.51
2401 Line of Credit, Wells Fargo	100,000.00
2403 Mortgage, Wells Fargo	634,888.91
Payroll Liabilities	
2140 FWT Payable	4,677.59
2160 COWT Payable	1,315.00
CO Unemployment Tax	270.18
Total Payroll Liabilities	6,262.77
Total Other Current Liabilities	\$408,510.13
Total Current Liabilities	\$422,689.25

Long-Term Liabilities	
2300 LT Debt	-317,289.02
Total Long-Term Liabilities	<u>\$ -317,289.02</u>
Total Liabilities	\$105,400.23
Equity	
3901 *Retained Earnings	1,142,387.38
Net Revenue	62,217.93
Total Equity	<u>\$1,204,605.31</u>
TOTAL LIABILITIES AND EQUITY	<u><u>\$1,310,005.54</u></u>

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